

Message Text

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SUBJ: KUWAIT ANNOUNCES PREGUALIFICATION REGISTRATION FOR
MUBARAK AL-KABEER HOSPITAL

REF: KUWAIT 0103

1. KUWAIT MINISTRY OF PUBLIC WORKS HAS INVITED COMPANIES TO REGISTER BID ON 520-BED SUBJECT HOSPITAL. INITIALLY COMPANIES MUST PRE-REGISTER WITH CENTRAL TENDERS COMMITTEE THROUGH LOCAL AGENT. SEVERAL OF THE PRE-REGISTRANTS WILL BE SELECTED AS FINAL COMPETITORS FOR THE PROJECT. MINISTRY REQUIRES A MAIN CONTRACT RESPONSIBLE FOR ENTIRE PROJECT WITH APPROPRIATE SUBCONTRACTORS.

2. COMPANIES SPECIALIZING IN SUPPLY, INSTALLATION, AND MAINTENANCE OF EITHER ELEVATORS OR AIRCONDITIONING SYSTEMS ARE INVITED TO REGISTER SEPARATELY AS SUBCONTRACTORS. MAIN CONTRACTOR CAN ALSO REGISTER FOR THESE SPECIALITIES IF QUALIFIED.

3. FOLLOWING ARE SOME OF CONDITIONS REQUIRED BY MINISTRY:

A) COMPANY MUST HAVE KUWAITI PARTNER OR AGENCY REGISTERED WITH MINISTRY OF COMMERCE AND INDUSTRY AND CHAMBER OF COMMERCE AND INDUSTRY.

B) COMPANY SHOULD HAVE BUILT AT LEAST ONE HOSPITAL WORTH US \$10 MILLION IN PAST TEN YEARS OR SIMILAR PROJECTS OF SAME
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SIZE.

C) COMPANY SHOULD HAVE ANNUAL TURNOVER OF APPROX. \$7 MILLION OR MORE.

D) COMPANY MUST BE ABLE TO CONVINCE TENDERS COMMITTEE OF ITS EXPERIENCE, ABILITY, AND FINANCIAL QUALIFICATIONS.

E) COMPANY SHOULD BE REGISTERED IN HIGHEST CLASSIFICATION FOR CONTRACTORS IN US AND PROVIDE A CERTIFICATE SO STATING IN ENGLISH OR ARABIC.

4. US COMPANIES ALREADY APPROVED FOR FAHAHEEL HOSPITAL (SEE REFTL) ARE APPROVED FOR THIS PROJECT PROVIDING WRITTEN NOTICES OF DESIRE TO PARTICIPATE IN THIS PROJECT ARE GIVEN TO CENTRAL TENDERS COMMITTEE AND TO MINISTRY OF PUBLIC WORKS. NAME AND ADDRESS OF KUWAITI AGENT OR PARTNER MUST ALSO BE INCLUDED.

5. COMMITTEE REQUIRES SUBMISSION DETAILED INFORMATION ON COMPANY'S CAPABILITIES, ON-GOING PROJECTS AND FINANCIAL REFERENCES BY FEB. 19.

6. COMMENT: U.S. COMPANIES WITH KUWAITI PARTNERS SHOULD CONTACT THEM DIRECTLY DUE TO RAPIDLY APPROACHING DEADLINE. NAMES OF OTHER INTERESTED COMPANIES SHOULD BE SUPPLIED US SOONEST IN ORDER WE CAN ANSWER REQUEST FROM REPUTABLE LOCAL COMPANIES SEEKING US AGENCIES. KUWAIT NOW HAS FOUR OF FIVE PLANNED NEW HOSPITALS IN ONE STAGE OR ANOTHER OF TENDERING AND WILL ANNOUNCE TENDER OF AMIRI HOSPITAL SOMETIME THIS SUMMER.
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